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# CFI's 22<sup>nd</sup> Annual Convention 'Lays the Groundwork' for Professional Installation

Stellar Lineup of Seminars, Training Sessions, Product Introductions and Networking Opportunities Draw Professionals from Across the Country

October 20, 2015 - Dallas, TX – Flooring industry professionals recognize the annual CFI Convention as their "go to" event for information on new products, tools, techniques and training. There is no other show that packs everything that installers need to know in two days like the CFI Convention. This year's highly anticipated program kicks off November 12<sup>th</sup> in Dallas, TX, and continues through the 14<sup>th</sup>. It promises to be a memorable event!

The CFI Convention draws professionals from every sector of the flooring industry. CFI is the show "where all of the business surrounding installation happens"—a uniquely dedicated launching pad for companies debuting the latest products, tools and techniques.

Posted below are just a few of the standout agenda items planned for this year's convention:

- Heat Welding Commercial Sheet Flooring
   Rick Herr and Tim Provence of Armstrong will review the latest tools and processes to
   successfully heat weld vinyl and linoleum sheet flooring. Attendees will have the
   opportunity to heat weld.
- Cost Effective Solutions for Moisture Mitigation
   Michael Lassetter of Traxx Corp will present a hands-on demonstration and technical
   data seminar for installing all flooring products over Traxx Shield 99 a rolled goods
   moisture barrier with protection up to 99% RH. All Installers attending the seminar will
   be included in a drawing for a complete Kool Glide Installers Starter kit valued at
   \$750.00.

### • Independent Contractor vs. Employee Issue

Jeff King, Counsel for the World Floor Covering Association, will discuss the proper classification of independent installation contractors and how it affects all flooring businesses.

# Master II Prep Workshop

First prep workshop ever offered by the CFI Training Team for the highly acclaimed CFI Master II Carpet Certification. Hands-on stations will be set up for hand sewing, backings, bullnose stair and more.

# Adhesives 101 for the Floor Covering Installer

Jeffrey B. Johnson, MAPEI will instruct how to select the right adhesive for a project and use it properly. Presentation will provide an overview of how adhesives work and what kinds of environmental aspects will affect bond performance.

#### The Retailer and Installer Relationship

Tom Jennings, Vice President of Professional Development at the WFCA, will discuss today's shortage of qualified installers, as well as increasing government scrutiny of the usage of contract labor and how it translates to big and steady changes in the dynamics of the retailer/installer relationship.

CFI has secured special discounted rates at the Marriott Grapevine facility that includes both the Courtyard and the TownePlace Suites. For more information as well as a full convention program, please visit the CFI website at http://www.cfiinstallers.org.

### **ABOUT CFI:**

The International Certified Floorcovering Installers Association, Inc. (CFI) is a division of the WFCA that is devoted to installation training and certification through a team of dedicated trainers. CFI provides educational resources for the industry for installation, inspection, estimating, and product knowledge of all flooring types.

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