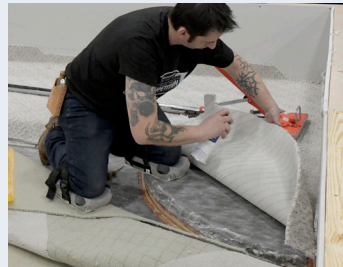


# Carpet Installation for Sales People

**Sales Associates and Industry Professionals:  
Earn a CFI Technical Certificate with  
residential carpet installation training.**



This class is specifically for sales professionals who would like to know more about the carpet installation process through the eyes of an installer. This class will provide a comprehensive overview of the carpet installation process and help to make the sales process more efficient and rewarding for the customer and the sales professional.

There will be a written test and minimal hands-on training as part of the course.

Key topics and takeaways:

- EPA and OSHA standards
- Floor preparation procedures
- Construct seams for stretch-in
- Correctly apply seam sealer/latex
- Upholster stair with spindles
- Understand temperature and moisture issues
- Terminations of carpet to other surfaces
- Demonstrate proper powerstretching techniques
- Identify 5 carpet backings & required installation techniques

**\$495 - See [cfiinstallers.org/events](https://cfiinstallers.org/events) for details  
on dates and locations**



**SET YOURSELF APART, BECOME CFI CERTIFIED**

**We exist to elevate and promote the professionalism of the floor covering installation trade.  
Learn more at [cfiinstallers.org](https://cfiinstallers.org).**